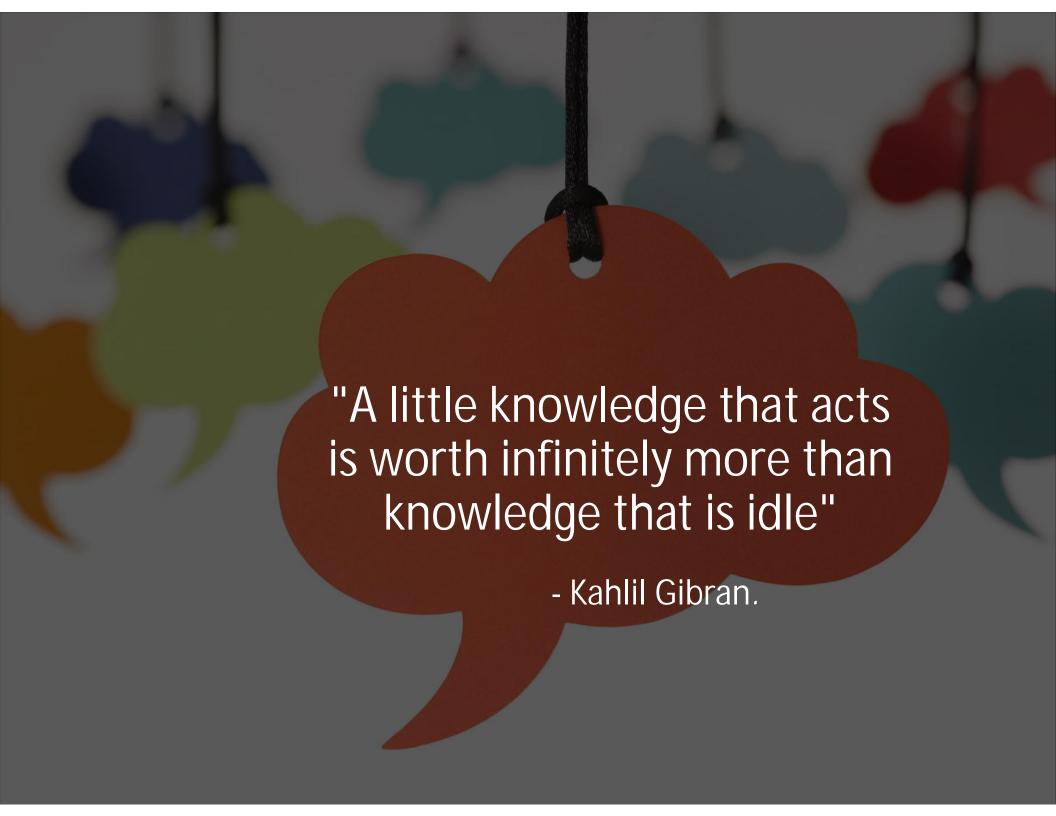
Knowledge -Strategy into Action

Lyn Murnane – September 2022



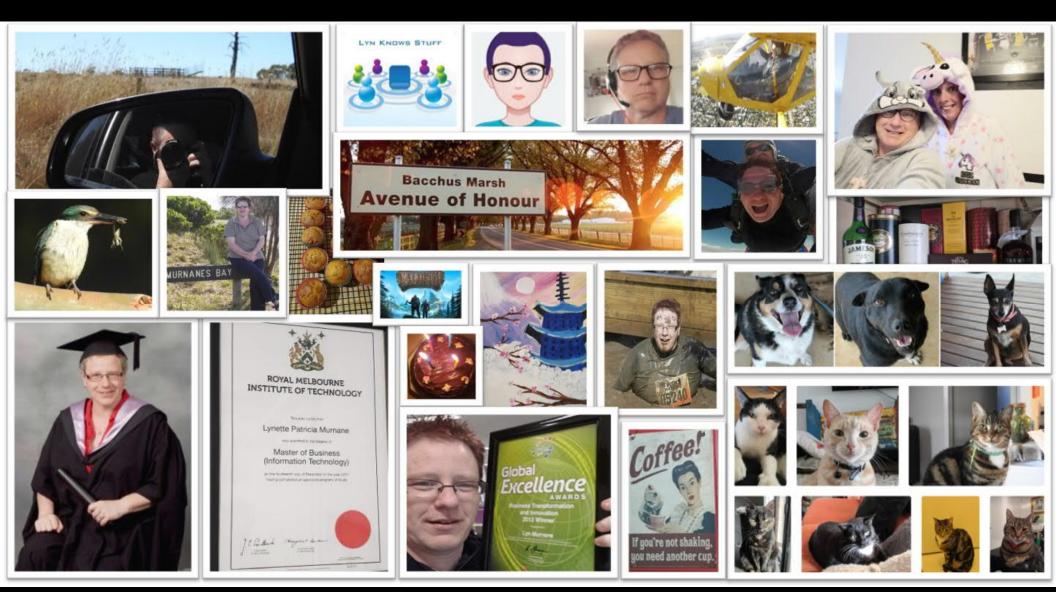


What are we going to chat about?

- Some stuff about me
- Some KM stuff
- Workplaces I have known
 - Overview
 - Challenges
 - Outcomes
 - Measures
- Where might you start?



Lyn on a page







A brief history

- * Dept of Health Victoria May 2021 to December 31. 2022 Knowledge Manager – Contact Centre Performance & Programs
- * Lyn Knows Stuff June 2018 to May 2021 Knowledge & Learning – LyondellBasell Australia
- * Belong November 2017 to April 2018 Knowledge & Learning Manager
- * BUPA Australia December 2016 to November 2017 Knowledge Design Consultant (project)
- * ANZ: March 2014 to August 2016 Manager, Knowledge Management, Analytics & Insights
- * IDP Education: October 2011 March 2014 Knowledge Manager
- * Telstra: January 2011 Sept 2011 Manager, Knowledge Management
- * FastTrack Software: July 2010 Dec 2010 Knowledge Manager
- * Medibank Private: May 2008 June 2010 KM Business Consultant

Lifelong Learning

KM Advanced Methodologies – Feb to June 2022

Knowledge Centered Services Fundamentals – Feb 2022

Practical application of stories and strategies from the KM Cookbook – July 2021

KM Exchange 2021 (Online KM conference) – July 2021

Introduction to Futures Thinking – Coursera -2020

Introduction to Computer Science – Harvard CS50 – EdX

Intelligent Swarming Insights – July 2020

Digital Transformation Fundamentals – KCS Academy - 2020

Reason and Persuasion: Thinking Through Three Dialogues By Plato - 2020

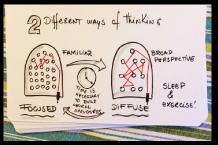
Mindshift: Break Through Obstacles to Learning - 2019

VR Design Bootcamp 2018 – Academy Xi

Articulate 360 – 2018 - Udemy

Learning How to Learn - 2017

Gamification - 2016



https://medium.com/@luterceiro/learning-how-to-learn-5a5f43d489d8





KM Advanced Methodologies

SYLLABUS

The KM Project

 How to focus on critical knowledge | Rudolph D'souza, Dr. Randhir Pushpa
 Feb 1, 2022

 Implementing AGILE routines in KM projects | Bill Kaplan

.... Feb 8, 2022

 Change management smart toolbox | Dr. Moria Levy

Feb 15, 2022

Advanced KM Solutions

Design Thinking | Rudolph Desouza Feb 22, 2022

Drive knowledge Sharing | David Gurteen March 1, 2022

Lessons Learned-the day after | Dr. Moria Levy March 8, 2022

The document Compass | Dr. Moria Levy March 15, 2022
 ISO30401 implementation | Dr. Randhir Pushpa March 22, 2022

Stories

· Storytelling for better sharing | Madan Rao March 29, 2022

 Storythinking: thinking, learning and KM acting | Dr. John Lewis......

April 12, 2022

Engagement

User Experience | Balaji Iyer April 19, 2022
 Gamification | Rudolph D'souza April 26, 2022

Radical KM | Stephanie Barnes May 3, 2022

Capabilities of the new knowledge worker

Decision making | Brad Adriaanse May 10, 2022
 Critical thinking | Salleh Anuar May 17, 2022
 Strategy thinking | Vadim Shiryaev, Olga Smirnova May 24, 2022

Becoming adaptable | Dr. Arthur Shelley...... June 7, 2022

Excellence

 Collaboration in the new virtual world | Olga Smirnova June 14, 2022
 Tomorrow morning | Dr. Moria Levy June 21, 2022

KM Global Network:

Global KM networks partnering to share resources, techniques and connections









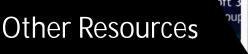












podcast







KM Global Network – next advanced course

• Real KM – collates and similar research and resources



SIKM Leaders Community (US time)

M365 Adoption User Group (Meetup)

the month (28/09)

14/02/2023

Mentoring (RMIT and Vic IT for Women)

KIVILE (Meetup) – Melbourne – 4th wed of

Conferences (some of these will have fees)

- KM Reborn Latest Technologies, **Strategies & Techniques**
 - 21-22 September 2022 (online APAC time)
 - Dave Snowden
 - Stephanie Barnes (Radical KM)
- <u>Sustainable KM</u> KM Singapore
 - 12-13 Oct

- Acies Innovations weekly news
- Radical KM my favourite KM concept
- CJYoung Consulting KM Short
- A Knowledge Mindset: What You Know Comes from Where You Sit TedTalk
- Knoco Stories Nick Milton

Roles and tasks

Some of the activities and jobs I have done

- Knowledge Manager
- KM Business Consultant
 - Operations
 - Lifecycles (SDLC)
 - Stakeholder engagement
 - Collaboration with SMEs
 - Strategic thinking
 - Gap analysis
- Networking
 - Professional Development
- Social networks / reporting
 - Twitter @boffin66
- Communities of Practice
 - KMLF
 - SIKM Leaders Community

- Training & support
 - Technical Writing
 - Instructional Design
 - E-learning development
 - Organisation development
- People & Culture
 - Leadership programs
 - Rewards & recognition
- Project management
 - KM systems implementations / upgrades
 - Agile frameworks
- Continuous Improvement
 - User feedback
 - Lessons learned



Some of my books, I also use kindle a lot!



Some KM related stuff

What is knowledge management?

- According to Gartner, "KM is a business process that formalises the management and use of an enterprise's intellectual assets. KM promotes a collaborative and integrative approach to the creation, capture, organization, access and use of information assets, including the tacit, uncaptured knowledge of people."
- Knowledge management (KM) is the process of organizing, creating, using, and sharing collective knowledge within an organization. Successful knowledge management includes maintaining information in a place where it is easy to access.
- Preventing knowledge loss experienced based knowledge
- Having the right access to the right information at the right time

See also - What Is Knowledge Transfer and Why Does Your Business Need It? - Trainual

Where does Knowledge Management sit in organisations?

- HR / Learning Teams
- IT / Technical Teams
- Operations

People

- Knowledge Manager
- Knowledge Users
- Communities
- Training
- Rewards
- Culture
- Leadership

See also: <u>Harness the</u> Knowledge | ATD

Technology

- Knowledge systems
- Repositories
- Community portals
- Discussion forums
- Enterprise social networks
- Expertise locators

Process

- Knowledge capture & reuse
- Business processes
- Communities of practice
- Best practices
- Project collaboration
- Content management
- Governance

Knowledge and Learning

Learning – Training provides the structure, data, theory



Knowledge – KM systems, communities of practice, social learning, provides context, aids in internalising / embedding learning https://www.gartner.com/smarterwithgartner/9-future-of-work-trends-post-covid-19

https://www.gartner.com/smarterwithgartner/9-work-trends-that-hr-leaders-cant-ignore-in-2021

WEF_Future_of_Jobs_2020.pdf (weforum.org)

The top skills and skill groups for 2025

- 1. Analytical thinking and innovation
- 2. Active learning and learning strategies
- 3. Complex problem-solving
- 4. Critical thinking and analysis
- 5. Resilience, stress tolerance, and flexibility
- 6. Creativity, originality, and initiative
- 7. Leadership and social influence
- Reasoning, problem-solving, and ideation
- 9. Emotional intelligence
- 10. Technology design and programming

What do knowledge managers do?

We make connections...

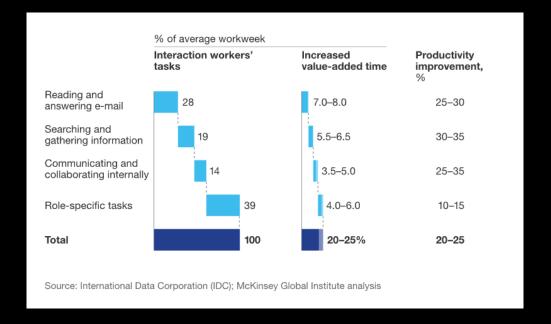






Some data that influences my thinking

- 19.8 per cent of business time – the equivalent of one day per working week – is wasted by employees searching for information to do their job effectively, according to research released today by Interact.
- Improved communication and collaboration through social technologies could raise the productivity of interaction workers by 20 to 25 percent. - McKinsey



McKinsey Global Institute Report 2012 - http://www.mckinsey.com/industries/high-tech/our-insights/the-social-economy

Related research - searching

- In July 2020 Gartner estimated that by 2030, the demand for remote work will increase by 30% as Generation Z fully enters the workforce. (July 2020)
- 64% of today's professionals say they could work anywhere and remote work policies are common (in place at 71% of organizations).
 - LOOKING FOR INFORMATION

 A SURVEY OF RESEARCH ON INFORMATION SEEKING, NEEDS, AND BEHAVIOR

 CONTRIBUTORS

 ONALD O. CASE
 LISA M. GIVEN

- These maybe no longer reliable estimates but...
- The research is still being done, and
- We still spend a lot of time looking for stuff we need to help with decision making.

https://www.techrepublic.com/article/ more-than-50-of-office-pros-spendmore-time-searching-for-files-than-onwork/ - May 18, 2021

Some more good KM quotes

"knowledge is the only asset that grows when it's shared" - Radical KM, a story - Entelechy (realisation-of-potential.com)

"knowledge management has been shown to have a positive impact on the stock market performance of an organisation". Radical KM,

a story - Entelechy (realisation-of-potential.com)

"ReThink Training: The best process of learning is on the job, just-intime, "nibble-knowledge" to incrementally transform mindsets and skillsets irrevocably."

Tony Dovale - ReThink Your Success Mindset tonydovalespeaks.com

Knowledge Sharing data

Social Media Participants – a good alignment to measure knowledge sharing

Creators

 The creators are the most active participants on the Internet. They are constantly creating blog(post)s, websites, videos, audio and / or other content.

Conversationalists

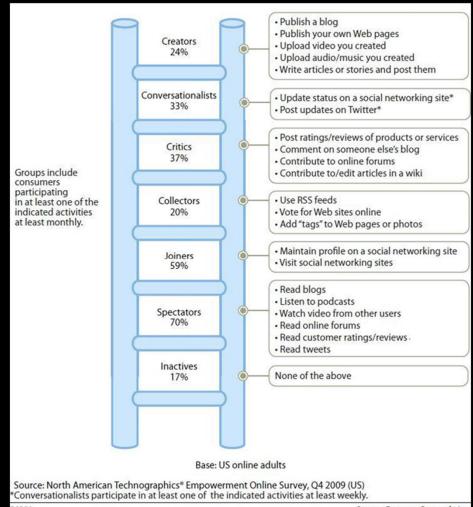
 They want to express themselves through status updates. This relates to recognition or trying to start a conversation or discussion regarding a chosen topic.

Critics

 This group responds to status updates, blogs, websites, news, forums, products and services and is essential to maintain online interaction.

Spectators

 They are getting information, but are using it only for increasing knowledge about topics, friends, celebrities, etc. There is no active participation.



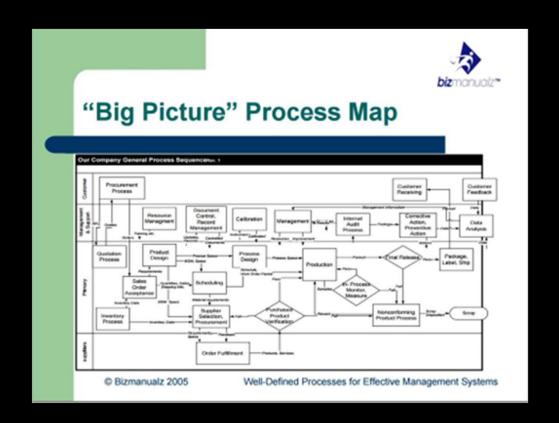
56291 Source: Forrester Research, Inc.

Process Mapping

A process map is a visual diagram that explains how a single recurring work activity is done and by whom.

Can be used to identify

- Existing processes
- Opportunities to reduce complexity / blockages
- Opportunities for improvement in process
- Opportunities to introduce triggers and automation



Design vs user experience

Design vs UX i Nydalen



Let's talk about:

Successes and failures I have known before

KM strategy

Project management

Gamification

Medibank Private – Overview - 2010



PRIVATE HEALTH INSURANCE:

- Highly government regulated – and the regulations change frequently
- Extremely complicated for staff as well as customers
- Customers often don't really understand their cover until they claim
- PHI is a high use insurance compared to other insurances. It is a high use insurance compared to other insurances.

2010	
Market share in PHI Australia	29%
Number of people covered	3.8 million
Total Revenue	\$5.9 billion
Total benefits paid	\$4.6 billion (84.8% of contributions)
No of customer transactions inbound	3 million calls

Overview

- Medibank's culture the approach to change
 - "Empowerment for the Ground crew"
- "We don't need a McKinsey or a Boston Consulting to tell us how to improve the business – we've got over 1200 'ground crew' staff who know exactly where the real gaps are to be addressed in the business," George Savvides – MD, 2005

"We embrace change better when we do it ourselves"

Challenges - information

- Intranet 1400 files, out of date, inconsistent, poor search, slow.
- Many sources of information: Lotus Notes, shared drives (40,000 files), local info, Circulars
- Help desk calls 20,000 internal staff helpdesk calls per month
- Communication to frontline staff ineffective Circulars, Manuals, Guides, many emails, 400 page policy documents
- Customers Unhappy Given Inconsistent information
- Staff Retention Feedback from exit interviews staff leaving for reasons that included disjointed knowledge

Access to information was overwhelming, confusing, inaccurate and inconsistent.





Challenges - costs

- Training new starters
 - \$12.5Keach / 30% turnover
- Staff Help Desks
 - 20,000 calls to 2 helpdesks.
- Call Handling Time
- Lack of control
- Staff frustration
- Customer impacts / churn
- Ex Gratia Payments
 - IN FY03 MPL paid out over \$500,000 in payments due to incorrect information being given to its customers.

changes – where to start?

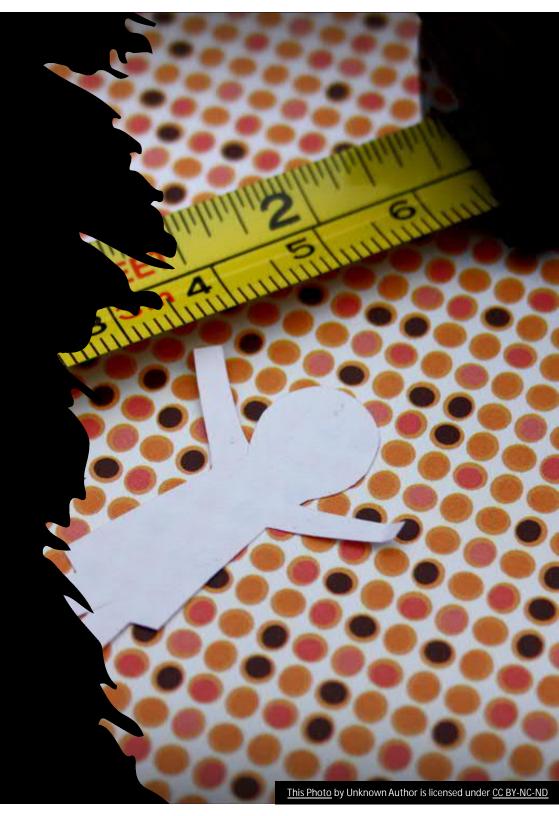
- Assessment
- Assess what are the biggest pain points
- Build processes
- Deliver a pilot / small version of a knowledge base with responses to common pain points
- Include frequently asked questions and used materials
- Assess outcomes



What did we measure

All those costs mentioned above

- Average handling times and other related call centre
- How long did it take to find info (time & motion studies)
- Staff turnover / retention
- Helpdesk calls
- Ex gratia payment savings
- Feedback
- Page visits



Pilot a knowledge base

- Text based system with easy search
- Links to detailed content
- Trialled with a small group who were trained and had assistance from the KM team during pilot
- Great feedback
- Reduction in handling times



lessons learnt

- Ongoing support
 - Feedback mechanism was and still is the most popular feature
- Content
 - Write it for the audience
 - Write if for how they think about it
 - Avoid jargon
- Team
 - Built by staff for staff
 - Frontline engagement
 - focus groups (personas), super user group
- Tool
 - good search, no complexity
 - met requirements
 - easy to use

- Resistance
 - Business experts & Management engagement
- Approval process
 - subject matter experts took three times longer than expected
- Training
 - self-paced workbook didn't work well for call centre / retail environment

Ongoing savings if change happens ~ Millions

benefits

- Ongoing Costs –after pilot
 - On-going costs 6 staff and support.
 - Benefit realisation within three months.
 - All Handling Time The Pilot Program statistics demonstrated a reduction of 6.3% in Call Handling Time.



Outcomes



- Medibank's Knowledge Bases
- Max and Molly 2 different KB instances
 - Max was for customer facing processes
 - Molly for corporate processes and support
- Both named by staff in a competition
- Buy-in through user participation in content from previous processes
- Sold using branded gadgets, stress balls, umbrellas etc

Max 2009





2009 – new challenges

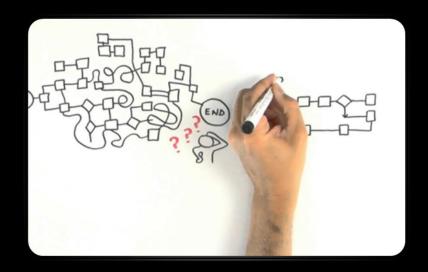
Ambivalence

Transparency

Concern about efficacy

Complexity





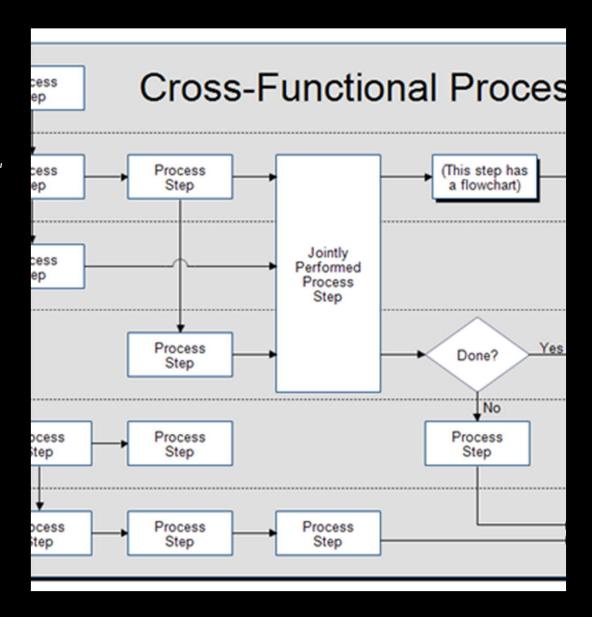
RESEARCH AROUND WHY EMPLOYEES DON'T LIKE SHARING KNOWLEDGE - 2019 <u>HTTPS://HBR.ORG/2019/07/WHY-EMPLOYEES-DONT-SHARE-KNOWLEDGE-WITH-EACH-OTHER</u>

Process maps

Process mapping is used to demonstrate all the steps and decisions in a particular process.

A process map or flowchart describes the flow of materials and information, displays the tasks associated with a process, shows the decisions that need to be made along the chain and shows the essential relationships between the process steps.

Added high level maps to KB and enabled them to be linked to detailed processes



Maturity model

- One way to measure is to do a 'comparison' to other like organisations
- We did a self assessment to help assess where we were and what other activities we could do to improve (make more mature) our knowledge act
- We were most
- "Knowledge, we have enough of it- what we need is to work hard"
- •At this level, knowledge sharing is poor and consists of informal discussions and heavily relies on tacit knowledge (word of mouth).

- "We need to leverage all our knowledge, but we're too busy to do that"
- The routine and procedural knowledge is shared and stored in databases (explicit knowledge creation).

- "At least we've made a beginning in managing our knowledge"
- A first knowledge management structure's established, data collection and utilization started and enterprise-wide knowledge propagation system is in place, but participation and maintenance are moderate.

- "We've reached where we are by managing our knowledge well, and we intend to keep it that way"
- Increased participation and usage of knowledge management tools.

- "We're sharing knowledge across the organization, and are proud of it"
- A solid culture of knowledge sharing has institutionalized and the contribution of knowledge is translated into productivity gains.

KIVI IVIATUITTY Model

examples Maturity-model.html

DIAGNOSTIC TOOL

KNOWLEDGE MANAGEMENT MATURITY ASSESSMENT

	KNOWLEDGE WANAGEMENT WATURITY ASSESSMENT								
	○ Knowledge-Centric Culture								
Attribute	Standard	Progressive		World Class	Motorty Scare (M/ (1-3)	Importance Scare (I)* (1-5)	L= (S -M) F)		
Accountability	We have few knowledge-related metrics to hold individuals accountable for general participation in knowledge management efforts. Also, those metrics in place are not formally enforced.	Accountability measures are in place primarily for knowledge managers and key knowledge contributors, not necessarily for all staff who consume knowledge.	We hold all staff accountable for knowledge-related activities. Performance metrics incorporate the failest extent of any individual's expected involvement in the knowledge management process.						
Learning and Development	Teaching knowledge base functionality is part of our onboarding and ongoing training certiculum, but product and/or policy information is traditionally taught separately from the knowledge base.	Our orboarding training program on knowledge-intensive information is built around and taught in conjunction with the knowledge base. However, we lack the orgoniz reinforcament of the obtained skills.	The knowledge base it used as a development platform, not simply a tool, for onboarding: experiential learning with the knowledge base promotes just to time knowledge use.						
Participation	Our frostline staff rarely participate in knowledge improvement efforts (i.e., contribution and feedback). Rather, knowledge managers and subject matter experts exclusively own contribution and disvelopment of the knowledge base.	We encourage frontline staff to perscipate in the knowledge base, but few formal requirements and feedback channels exist.	Full staff participation is knowledge improvement is fundamental to overall knowledge management efforts; formal feedback channels and protocols encourage high-quality contribution from the entire customer parrice organization.						
Usage and Adherence	Frontline staff use frequent escalation to resolve most customer traues as knowledge systems are only partially reliable and not well mapped to end-user workflow.	Knowledge systems partially incorporate and user workflow; usage of systems occurs regularly but it not necessarily the norm for issue resolution.	Knowledge-base usage is the norm for resolving customer issues; our knowledge systems are built back from frontine stall workflow patterns creating an ongoing "draw" to use the knowledge base.						
					Aneraga	Leverage Score ²			
	2 Knowledge Transfer						-		
Attribute	Stanfard	Progressive		World Class	Adduty Sore (N) (1-5)	(1-2)	L= (S-M) #1		
Capture and Creation	While knowledge capture and creation is encouraged across the entire customer service organization, we neither enforce it nor measure it for quality.	Knowledge capture and creation is inconsistently enforced throughout the entire customer service organization and is not measured on quality.	anabiling "quality" km and creation is fully a entire organization.	ation is instilled in our organization owledge generation. Knowledge capture imbedded in the natural workflow of the					
Extended Enterprise	Customers and external pertners do not contribute substantively to our knowledge management efforts.	Customers and external partners contribute to our knowledge efforts in an ad hoc fashion.	knowledge efforts (vi	rnal partners directly participate in our to formal contribution and feedback at extent possible.					
Partnership	Cross-functional sharing of knowledge is a constant struggle and is entirely reactive; frontine staff sometimes learn about new business initiatives directly from the customer.	Although the customer service organization has established relationships with some business line partners, few formalized protocols (e.g., performance objectives) exist to promote seamless cross-functional knowledge flow.	channels) to the fullest extent possible. Cross-functional flow of knowledge is enabled by strongly forged partnerships and occurs in a highly proactive fastion, which fully prepares the customer service organization to support new business initiative and processes.						
Tacit Knowledge Extraction	Our frontine staff selfer from "binder-gendrome" and hasely rely on rudmentary tools (e.g., chest sheets, post-to) in the course of parforming their daily activities; knowledge hourding is indirectly rewarded by the organization.	While we do not proactively "extract" tack knowledge from our experienced frontline staff, we do encourage the sharing of such information.	We actively incorporate the expertise of our experienced frontine staff, including their operating procedures, cheat- shaets, and other personal knowledge, into the knowledge base, we actively discourage knowledge hourding and reward collaboration.						
Validation	While knowledge is validated prior to posting, validation is neither timely, efficient, nor consistently applied.	We have an established workflow for knowledge validation; however, the validation process is inefficient and/or labor intensive.	We have an established and efficient workflow for the validation of any edited/newly created content.						
	Annuage Lorent (2) Knowledge Maintenance								
Attribute	Standard Standard	Progressive		World Class	Motorby Score (NY	Importance Score (1)	Lennin Son (L)		
Feedback	We do not ancourage knowledge-related feedback because	We encourage and acknowledge knowledge-related feedback, but only informal protocols exist around compiling and acting	We encourage, acknowl has a share	owledge, and provide transparency into d feedback. Our frontline staff is kept	(1-3)	(p-a)	1-5-30		
PRODUCE	we are I8-equipped to act on incoming feedback from our frontline staff and other knowledge users.	on it.	as knowledge-reased reaseark. Our montains start it kept beformed of any resulting actions. We use a discrete set of variables (i.e., knowledge metrics,		ш				
Prioritization	Our knowledge improvement afforts are relatively unfocused and lack direction; improvement efforts are prioritized in an ad hoc fashion, usually in response to business events.	knowledge maintenance efforts to focus on pressing knowledge improvement areas.	usage patterns, and/or business brands) to ensure that our knowledge maintenance efforts focus on the most urgent knowledge needs.						
Monitoring	We do not track knowledge matrics within our systems. Rather, we rely on our QA, seen leads, trainers, or anadotal tedicators to help focus our knowledge maintainance efforts.	In addition to aneodotal indicators from QA, team leads, and trainers, we track high-level usage patterns but have not established other metrics more directly tead to improving knowledge.	We track metrics related to knowledge creation, maintenance, and usage, and we always leverage this information to improve the knowledge base.						
Workflow	While knowledge is ultimately maintained, the maintenance process is inefficient and/or labor intensive.	Although we have a knowledge maintenance workflow in place, individual roles are poorly defined and accountability is lacking.	We have a clearly established and formalized workflow enabling timely and efficient knowledge maintenance.						
					Assraga	Laverage Score ²			
	Knowledge Usability	7// 0.27					-		
Attribute	Standard	Ingesin	Weld Class		Maturity Score (M7) (5-3)	(1-2)	L=(S-M) X)		
Accessibility	Our frontine staff often fail to locate knowledge because it is unavailable or poorly organized.	While knowledge is available, it is not structured in a way that meets fronthine staff needs or usage patterns, which may lead to confusion and usage inefficiency.	staff with minimal effort. Accessibility is based on frontline staff needs, preferences, and usage patterns.						
Consumability	In the absence of any writing guidelines, knowledge tands to be vertices and hard to consume.	Although we have some guidelines in place to ensure knowledge consumability and constraincy, they are not regularly adhered to by knowledge authors.	We compose knowledge in a concise and consistent format, this is achieved through the use of tools (i.e., tamplates, writing rules, and/or easy-to-need layouts) to enable highly consumable information.						
Navigation	Our knowledge base is difficult to navigate because it grew organically and did not account for the frontline staff usage	Our knowledge base is relatively easy to rawigate, but does	The knowledge base layout it built to actual frontine staff usage/workflow patterns, thereby creating highly efficient nerigation.						
	petterns.	Our knowledge base is relatively easy to navigate, but does not incorporate actual frontline usage/workflow patterns into the layout.	navigation.				\Box		
Searchability	patterns. Our search functionality does not lead end users to the most precise information and is unable to learn from and user search patterns over time.	the syrun. Frontine staff and customers use search as the primary method to find needed information; our search solution provides relevant search outcomes but does not guide more relevant search results over time.	Our search functions customer service or because our knowled	ality is state-of-the-art, but inside the gratization we de-amphasize search ige base is highly navigable.					
Searchability Technology	patterns. Our search functionality does not lead and users to the most practise information and it unable to learn from and user.	Frontine staff and customers use search as the primary method to find needed information; our search solution	Our search functions customer service or because our knowled	ality is state-of-the-art, but inside the					
	patterns. Our search functionality does not lead end users to the most precise information and is unable to learn from and user search patterns over time.	the sync. Frontine staff and customers use search as the privary method to find needed information; our search solution years and search solution produced relevant search outcomes but does not gelde more relevant search music over time. Our knowledge management suchnology generally supports current knowledge needs, however, it well not scale well to	Our search functions customer service or because our knowled	ality is state-of-the-art, but inside the gratization we de-amphasize search ige base is highly navigable.	Average	Loverage Score ²			
	promise. Or such functionality does not lead end earn to the most process information and a unable to learn to the most process information and a unable to learn throw and outer search plantimes event in search plantimes event in the control plantimes. Our learning and infrastructure do not must over or organization') current need. Serving Galdes Serving Galdes	to a sync. Frenches and fixed continuers was warch as the privary module to the fixed and intermediate, or search shifteen module to the fixed and pain never the fixed to see gain never the fixed that and pain never the fixed to start pains for the fixed to start fixed the fixed that the fi	nerigation. Our search functions customer service or because our knowledge manneeds and will scale a	ally is state of the art, but make the gentation we do emphasis search, get box is highly renigable. Get box is highly renigable against technically is catomized to our according to our future knowledge needs.	station Guide	Loverage Score ²			
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Technology	potential. Or such functionality does not lead end users to the most process information and is usable to last an to the most process self-manution and is usable to last from and user an experiment such solving and infrastructure do not made our organization's current exact. Our functioning insurgement such solving and infrastructure do not made our organization's current exact. Secretary solving insurance and infrastructure do not made our organization's current exact. Secretary solving insurance and infrastructure do not include the solving insurance and included in the solving insurance and included insurance and included in the solving insurance and included in	the spoke. The freedom stall and customers use such as the privary models of the fearable of invasion developes are such shadows models and the fearable of the such of the fearable of the such of the fearable stack results on the fearable stack results on the fearable stack results of the fearable stack results are such as the fearable stack results and the shadows great the fearable stack results are supported by the fearable stack results	narigation functions customer stands or incention customer stands or incention or i	alty is state-of-fide-art, but trade she protection we do emphasis search in the state of the search as search in the search and the search as the search as the search as the search as the search of	etation Guide Opportunity Analysis nuragement due to lac focused investment of	k of clarity in the areas time, financial resource			
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PROLOGUE: A SHIFT IN COMPLEXITY 15

Name Characteristics - Based on staged Infosys KM representation, but includes Maturity Model different elements from [25] **CMM** - Based on CMM - Describes two types of KMMM Intel [18] assessment: Perceptual and Infrastructure - Based directly on staged representation KMMM Siemens - The assessment [24] methodology described is objective - Specifies Maturity Level 0 Knowledge - Based on staged Management representation Capability - Specifies the subjective Assessment Model assessment methodology (KMCA) [23]

with questions
- Integrates aspects of

Quality management and

Process Reengineering

- Based on staged representation

Table 2. List of CMM-based KMMMs [19]

TSIA Knowledge Management Maturity Model

Knowledge Process

Quality Model

(KPQM) [17]

	Recognition Phase	Instantiation Phase	Value Realization Phase	Strategic Phase
Corporate Culture	Share knowledge and others take credit. Employees recognized and rewarded for knowledge hoarding.	Executives realize potential to boost productivity and cut costs through enhanced knowledge sharing.	Executives see ROI for KM programs. Program expands beyond support.	Executives lead by example and reward knowledge sharing. Executives receive regular updates on KM programs. Cross-enterprise knowledge czar appointed.
People	Informal collaboration. Experts identified by topic. No goals or incentives for knowledge sharing.	Knowledge management training provided. Goals/incentives introduced for KM outcomes. Dedicated editing and maintenance resources.	Employee: impacts to core productivity metrics, such as FCR, tall/resolve time, cost per incident, and ESAT. Customer: rise in assisted and unassisted support CSAT, self- service success, and deflection.	Customers involved in knowledge creation/ maintenance. Improved collaboration enables "swarming" support. Long-term funding committed for dedicated KM resources.
Process	No formal processes. Knowledge tracked in support cases and by Post-it notes.	Processes established for knowledge capture, publishing, and maintenance.	Publishing process optimized. Knowledge-sharing processes expand across service to involve PS, ES, and MS.	KM processes expand across enterprise (development, QA, product management, product marketing, marketing, billing, etc.). Development priorities tied to root causes identified by support KM.
Technology	Knowledge collected in multiple applications and repositories. No unified search index or strategy.	Employee/customer knowledge repository identified. Unified search strategy in place.	Knowledge maintenance automated. Analytics identify content gaps, top/least-used content, relevancy. Concept-based trend analysis.	Infrastructure to further enable knowledge consumption, including search paradigms (chat bots) and formats (video, mobile). Long-term funding committed for KM infrastructure improvements.

¹ Refer to Scoring Guide.

Maturity model results



- 2019 results included with 44% of responses coming from outside of technical support, including 15% from customer success and 13% from professional services.
- https://www.tsia.com/r esources/the-state-ofknowledgemanagement-2019

Measures - reporting

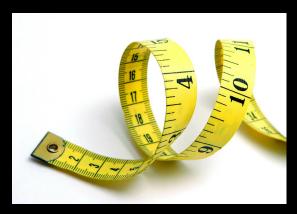
Users

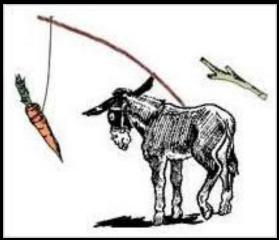
Measure no. of times users access certain items in KB

Ensure participation by enforcing access to news items

Content Audit

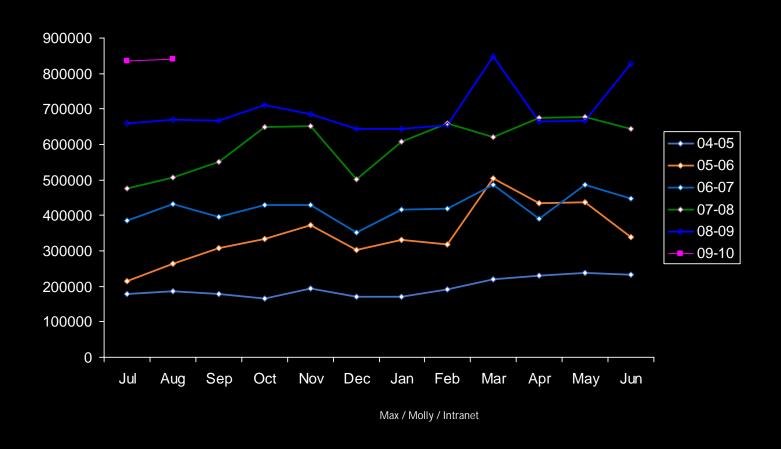
Review 6 monthly with SMEs





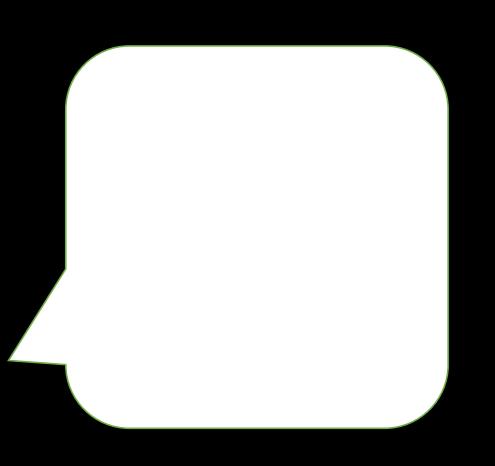


outcomes - measures



Storytime





questions



2. IDP Education



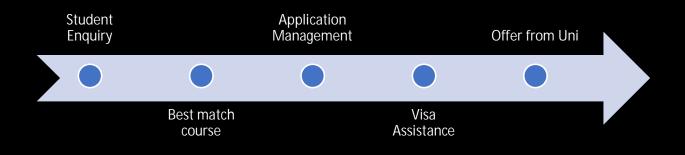
IDP Education - overview

- Education placements market leader.
 - Placements in AU, US, CA, UK & NZ
- IDP Education manages and part-owns the IELTS test
 - the leading test of English language proficiency for study and migration.
- IDP was 50% owned by IDP Education Limited, a company owned by 38 Australian universities, and now 50% publicly owned (2015).
 - https://www.idp.com/global/aboutus
- Operates in 30 countries 93 offices



Overview - OSCAR - 2010

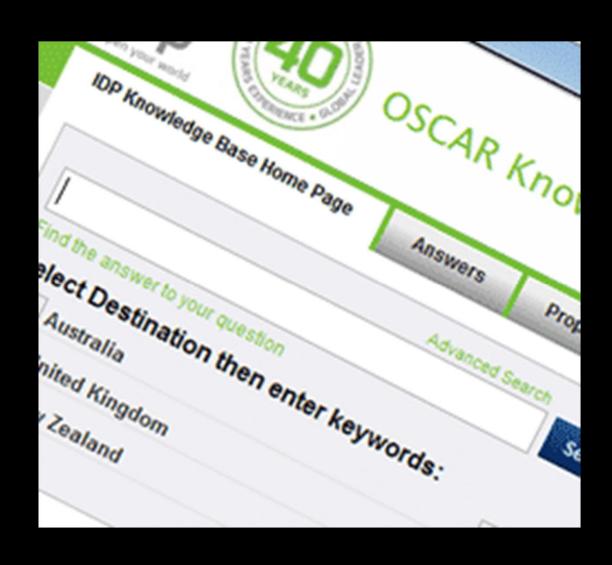
- Overseas Student Central Advice Resource
- CRM implemented to manage the end to end student application process



Needed data about all providers (unis) and their courses

Challenges IDP Knowledge - OSCAR

- 136,000 knowledge base pages
 - 99% data collected about universities and their programs from publicly available information
- 1600 manual knowledge articles
- Provided by local staff, or from Uni
- Location based Visa information
- Presentations from universities
- Links to Uni sites & videos
- Info about scholarships & application requirements



challenges

- KB sold as matching tool
 - Confused about how / why
- Visibility of content
 - Issues with accessibility & control of information
- Search
 - How to return relevant results from so much content
- Navigation
 - Where to find the content



changes

- 2nd project to add more functions and fix issues
- Support desk produced a tag line
- We needed to give OSCAR some life (a persona)
- Character and tagline born

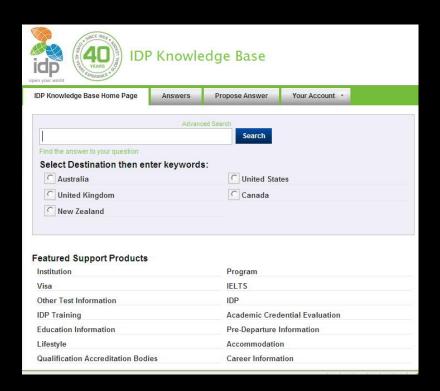




changes

- Changes to search functions
- Geographical searching
- Category types
- Better text search
- Search by article id







Changes add a Community site

OSCAR Community

- More engagement
- Ideas for improvements / additions
- Discussion of issues
- Share info





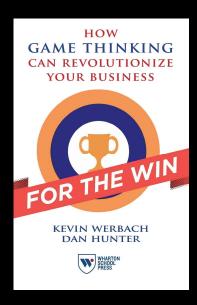
New concept alert 1... Gamification

The use of game elements and gamedesign techniques in non-game contexts – Kevin Werback

"The use of game design and game mechanics to engage a target audience to change behaviours, learn new skills or engage in innovation."

- Definition by Gartner





Some gamification examples you may recognise PBL

- Points
- Badges
- Leader boards

These are examples of extrinsic motivators.

Not intrinsic so may well prove to be unsustainable.



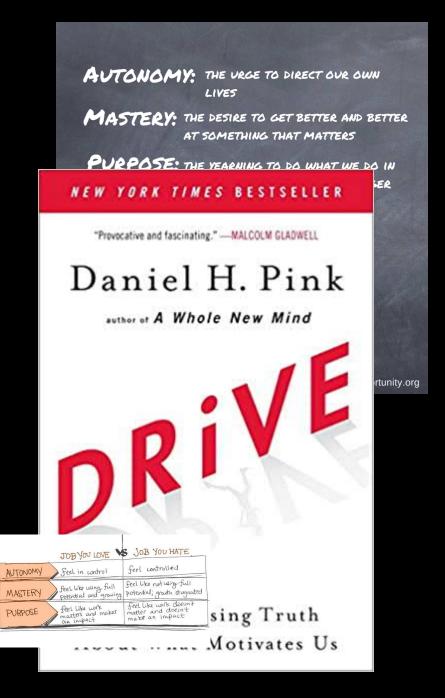


"For the Win" Kevin Werbach, Dan Hunter Wharton Digital Press – 2012

Coursera

New concept alert 2... Motivation

- RSA ANIMATE: Drive: The surprising truth about what motivates us
- https://www.youtube.com/watc h?v=u6XAPnuFjJc



Gamification and motivation becomes...

The OSCAR Treasure hunt

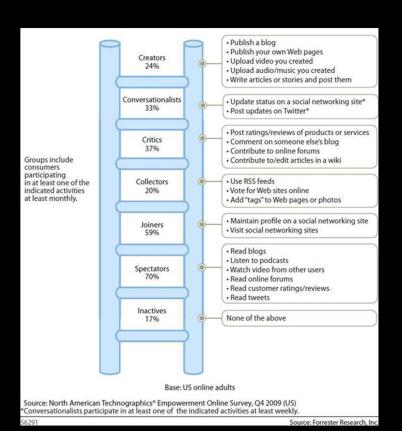
Treasure Hunt

- Ask a question in community site
- Users search in KB
- Answer via KB feedback (v1)
- Answer via community site (v2)
- Impact is increased visibility ongoing





Remember the social ladder?



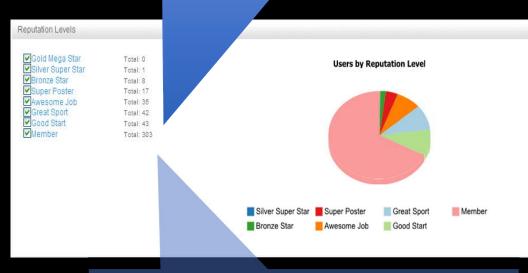
OSCAR Connect	Measures - last 90 days	Result	% Result	Target	Total	Last week
b. increase adoption	Active Users	208	38%	70% of licences	550	210
	Creators (have posted)	48	23%	24% of active users		50
			252			
	Commentors	74	36%	33% of active users		77
	Inactive	342	62%	30% of licences		340

A random picture of Dave



Community Reputation

By viewing the change in Member numbers, I could see who had changed from 'lurker' to participant.



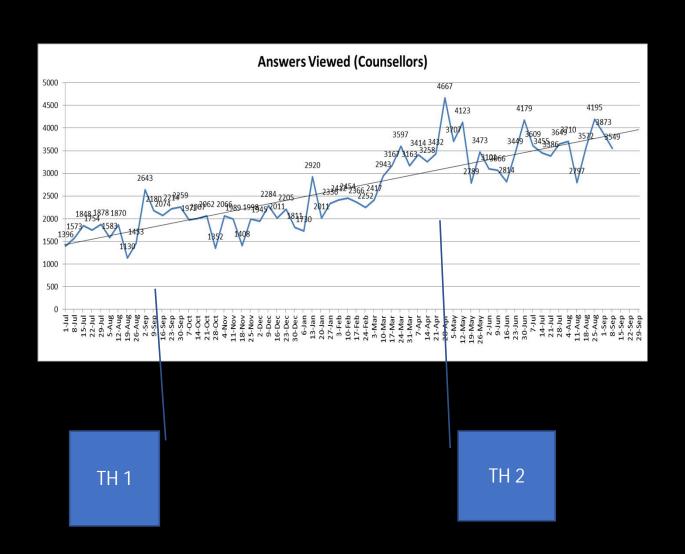
Last week, I had 310 Members and only 1 new user so 7 people felt 'moved' enough to comment this week.

 Depending on points accumulated, a different 'bling' icon is displayed next to a user's name





Game results



Questions



3. IDP IELTS

• IDP PART 2

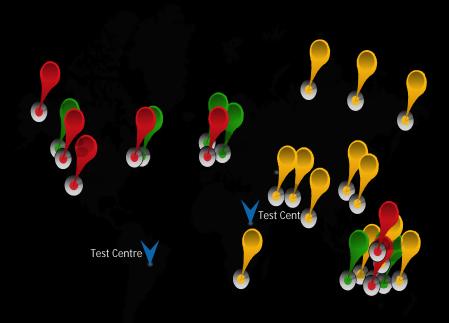


Idp ielts overview



IELTS test is jointly owned by IDP Australia, Cambridge and British Council globally.

IELTS in Australia is wholly owned by IDP



More than two million IELTS tests were taken in 2013. IELTS is available in more than 130 countries. There are more than 900 IELTS test locations worldwide. The IDP IELTS test centre network offers IELTS in more than 200 locations globally.

IELTS - 2013

IELTS results are accepted by more than 8000 organisations in more than 135 countries.

IELTS results are accepted by more than 3000 institutions and programs in the US.

The IDP IELTS test centre network offers IELTS in more than 200 locations globally.

Example Sites



University accepts results



Employer accepts results



IELTS Test Centre

Overview - Project IELTS



- CRM (Client Relationship Management)
 - Disparate record management
 - Centralise
 - Agile project
 - High level Reqs Week 1 December 2012
 - Build Week 2 -3 December 2012
 - Showcase January 2013
 - Pilot launched February 2013



challenge -A knowledge base?

Support and queries managed by central team via email

How to give test centres the power to help themselves

Why should some wait overnight or over weekend for response?



changes

Assess Issues / pain points

- Assess FAQs from enquiry inbox
- Assess common issues and requests from Regional Managers
- Assess common audit issues
- Build content around these main pain points

Ask network what they need?

- Ask them if they wish to participate in testing, feedback and naming
- 'iKnow' is born

outcomes

- KB launched 27 June 2013
 - Feedback positive
- 400 answers and growing
- Participation from all sites not just head office

And hey, I won an award!

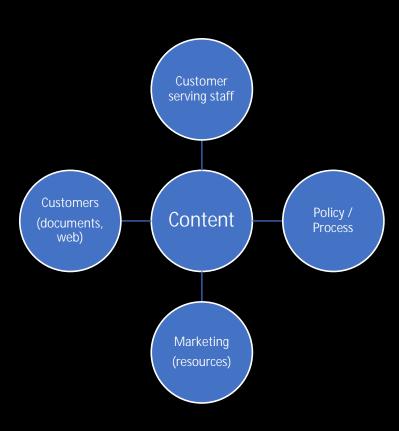


Transformation Project



KM at BUPA

- Program started back in 2012 and I have watched with interest it's maturation
- Intent was to build 'nuggets' of content that could be reused in multiple locations by different user groups
- Customer facing staff content has been built
- Now CMS is dated and no longer supported – Was a desktop-based application



Transformation @ BUPA



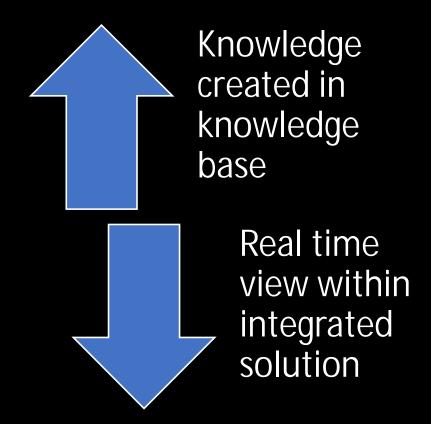
IMAGE SOURCED: HTTP://17026-PRESSCDN-0-98.PAGELY.NETDNA-CDN.COM/WP-CONTENT/UPLOADS/SITES/9/2016/11/DIGITAL-TRANSFORMATION-634X0-C-DEFAULT.JPG

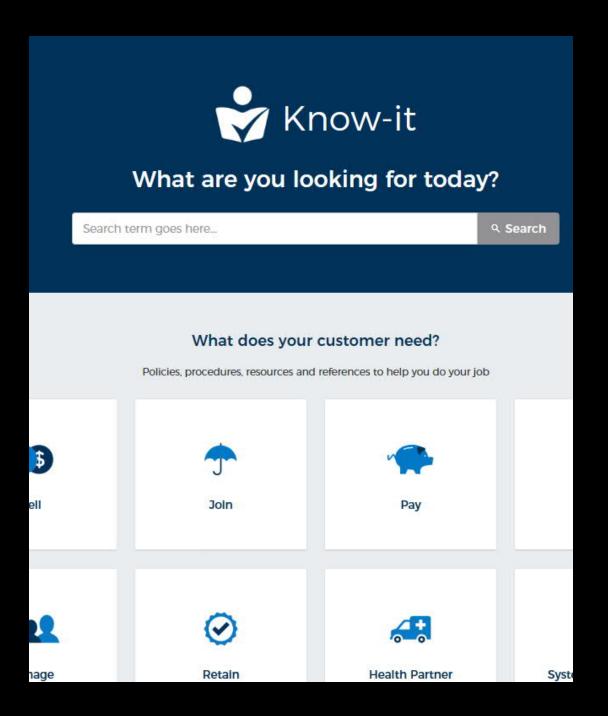
- A program of 9 streams bringing together the different applications that sources customer, policy, claims & process data
- To build an integrated solution which will better understand and serve customers

My role?

Identify which nuggets of knowledge could come out of the knowledge base and be fed into the integrated solution.

But first...





KM at BUPA 2017

- The knowledge base needed to be upgraded to enable integration
- From desktop app to cloud based CMS
- User designed & tested
- Tool has better capability for reuse of content
- Customer focussed

New concept alert 3... agile ways of working

THE AGILE MANIFESTO
THE ORIGINS OF 15T-GENERATION AGILE

We are uncovering better ways of developing software by doing it and helping others do it. Through this work we have come to value:

Individuals and interactions

Over

Working Software

Over

Comprehensive

Customer Collaboration

Over

Comprehensive

Valuable

THAT IS, WHILE THERE IS VALUE IN THE ITEMS ON THE RIGHT, WE VALUE THE ITEMS ON THE RIGHT, WE VALUE THE ITEMS ON THE RIGHT, WE VALUE THE ITEMS ON THE LETT MORE.

Traditionally, IT projects were run in A-Z style: gathering requirements, building, delivering.

Sometimes this meant that the solution no longer met the business needs.

Many IT projects are opting to work in an Agile way rather.

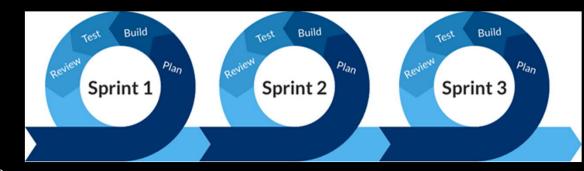
Build pieces of the solution in small chunks, dividing time into iterations and each fortnight providing the business with a regular update.

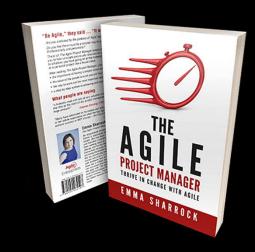
This is often referred to as delivering a minimum viable product.

The Agile Manifesto

Lots of books &

coaches out there.





Organisation s need to be agile

- But so do we, as employees
- The role I was contracted for could not continue so I pivoted into another role



A change in roles...

Chief Hugger

In an agile environment

- IT builds the application & new features
 - IT tested
- Users test functionality
- Feedback to developers
- Updates to change, training & knowledge systems





Lyn Knows Stuff

The location: a refinery

- Working on a site that sits within a refinery that creates polypropylene from LPG waste
- The waste comes from the 3 LPG manufacturers in Australia
- This is only PPL site in Australia
- PPL is manufactured into 'nibs'
- Nibs shipped to other factories who create... stuff











Role: Knowledge Management Services Coordinator

- Update the Learning framework
 - Incorporate knowledge sharing activities if I can
- Mandatory training requirements
- Classroom and paper based
- Operators work 12 hour shifts
 - 6am 6pm or 6pm 6am
 - 4 days on , 4 days off, 2 days, 2 nights
- Operators have a scheduled training day per quarter to undertake training
- 5 shifts, many operators do not see other operators from different shift teams.
- How do they share knowledge?



Knowledge Management and Manufacturing

Factory / Plant Major Hazard lyondellbasell Chemicals **Facility** setting Plant **Process** Safety / PPE Operators Engineers Project Electrical External development Engineers **Partners** / manager

What impacts the project

- Goal Zero
 - Commitment to safety
- Major Hazard Facility
 - No phones or any potential ignition devices on site
- Work Safe
 - Confined Spaces
 - Permit to Work

- Systen guidec houston, we have a problem Houston
- IT Security
- Developing AU based structures / curriculum



The Plan







UNDERSTAND LEARNING PROGRAM AND NEEDS ASSESS KNOWLEDGE GAPS AND PAIN POINTS DIGITISE CURRENT LEARNING PROGRAM (LMS – SUCCESS FACTORS)





SUPPORT LEARNING GAPS WITH CONTENT IN KNOWLEDGE SYSTEM TEST / PILOT ON SMALL GROUP OF USERS Currently focusing on building a curriculum for roles inside the organisation.

Whilst at the same time, how to deliver some critical training needs online rather than face to face due to inability to be in a training classroom together.





Business impacts

- 1 refinery announced it closing
- LYB needs to look at cost reductions
- Traditional training process methods built into existing workplace agreements
- I'm a cost!



The best laid schemes o' Mice an' Men, Gang aft agley, An' lea'e us nought but grief an' pain, For promis'd joy! (The best laid schemes of Mice and Men oft go awry, And leave us nothing but grief and pain, For promised joy!)

(Robert Burns)

2021

The best laid plans of mice and Lyn...



A call centre environme



- Dealing with a very current major health issue
- Started as an advice line on safe practices for staying at home, going to work, retail businesses, travelling etc.
- Utilised other organisations (3rd parties acting on authority) to help deal with increasing demand
- Demand increased dramatically in 2021 included calls for appointments to be vaccinated for this health issue

The role and the challenge

- The ad \rightarrow
- Advertised in March 2021
- Advertised as contract until June 30, 2021

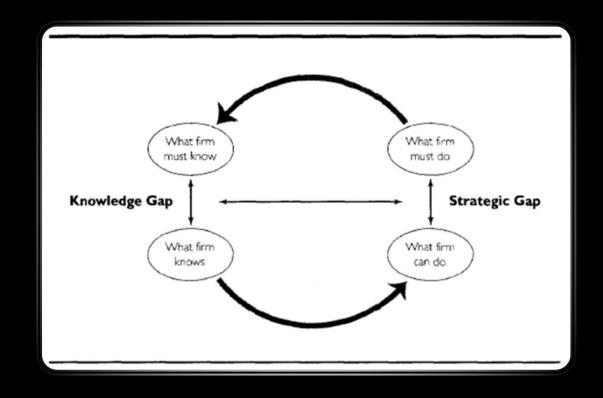
ROLE & RESPONSIBILITIES

- Understand the business needs and requirements for a knowledge management system
- Define in agreement with stakeholders needs business rules on how knowledge man agement system returns accurate and relevant content
- Lead the procurement, benchmarking and selection process of knowledge management platform to improve citizen experience
- Project manage the delivery of the knowledge management platform for the department
- Coordinate the capturing, authoring, refining and publishing of knowledge items to ensure content is current, fit-for-purpose, accessible and relevant, and meets policy and legislative compliance requirements.
- Work collaboratively with operational teams and front-line staff to develop and promote accurate easy-to-use high-quality knowledge content and to support the development of a supportive and collaborative knowledge sharing culture
- Lead the prioritisation, development and implementation of new content & content changes within the department
- Facilitate compliance reviews and audits to maintain and improve quality of knowledge content and drive improvements
- Define and drive rapid testing plans for continuous site optimisation and usability improvements, including reporting results, learning's & next step
- Exhibit a passion for innovation, as well as a tenacity for owning the endto-end citizen and frontline teams experience, collaborating across multiple functions and driving business results for both the short and long term.



Now I'm always going to start HERE

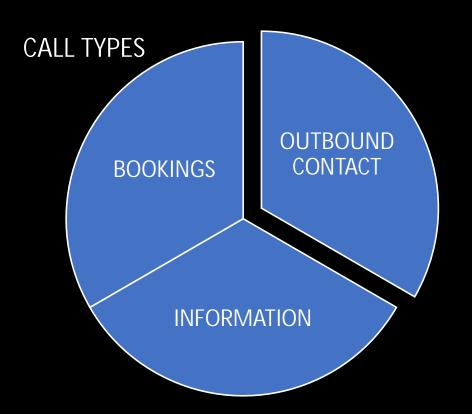
- BUT...
- IN 2-3 MONTHS, YOU ARE GOING TO GET:
 - A plan for the longer term AND
 - Something quick & dirty as a quick win



OVERVIEW – the lay of the land



- 200-page processes pack
- Used as call guide & training guide
- Converted to pdf
- Agents search pack for help during call
- Frequent (often daily) changes





- 10-page user guide
- 10-page script
- Used as call guide & training guide
- Agents search packs for help
- Frequent changes



- 200-page processes pack
- Used as call guide & training guide
- Supported by emailed updates
- Agents search pack for help during call
- Frequent (mostly weekly) changes

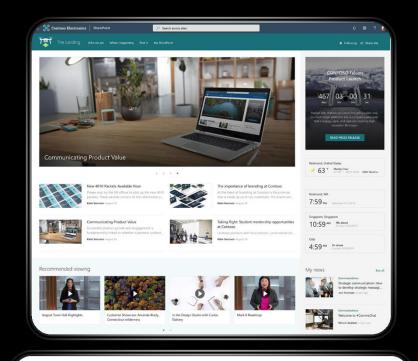
challenge

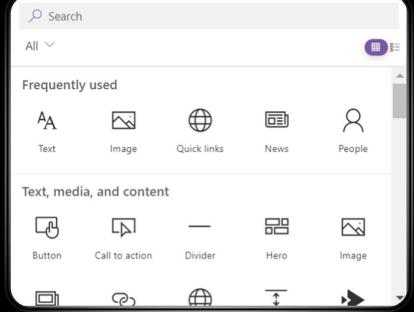
- The call guides are managed by different teams
- Management are considering a formal KMS
- Big and urgent and crazy
- How do I support something quick until decision is made re KMS?
- Maybe 1 x call guide into SharePoint Online



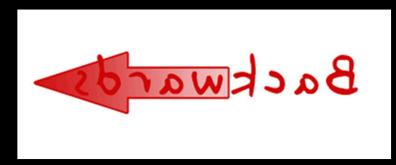
outcomes

- Demo to executive leaders after approx. 30 odd pages created
- They liked it
- Have a trained content writer from the call centre so understands challenges of needing 'right information at the right time'





but



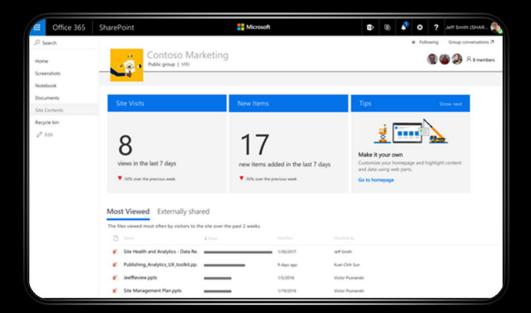
- Converting info packs to SharePoint pages
- Whilst thinking about governance and process and capturing that along the way
- Start small, show value
- Good feedback so far

Challenges

- Split focus I was also supporting another manager so 2 days per week have been focussed on
 - reporting daily call outcomes to the executive,
 - inputting data lists into the Genesys telephony system
 - Advising Workforce Management team and Real time analysts on expected call loads
 - Updates to call scripts.

measures

- SharePoint Online communications site reporting is rudimentary (how kind of me!)
- Looking for detailed reports that are available in teams sites
- We have embedded feedback mechanism
- Pages have 'like' buttons
- We are a sub-site of the larger tenant so have to get extracts of audit logs.



At the same time

- I'm excited
 - I will deliver something / a solution
 - It will be better than what they currently use
 - It's not far away
 - Initial feedback is already positive





Go Live – 15 Nov 2021

- Project Plan and timeline
- Test plan
- Change Plan
- Comms Plan
- Plan to have a retrospective
- Training plan especially for SMEs and Content Owners

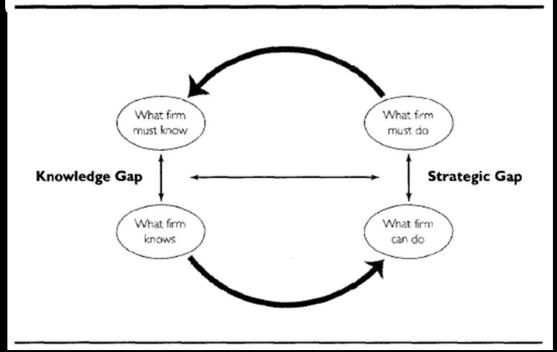
Guide for your strategy

Some tips

Looking at KM in your organisation.

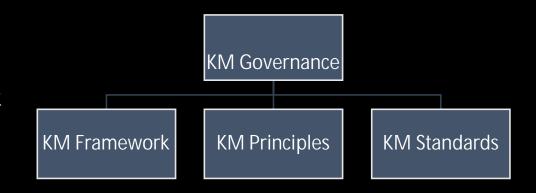
Where should you start²

- 1st time?
 - Start small
 - Pilot
 - User interaction
 - Understanding gaps and pain points



Important things to consider

- Provide a common understanding of knowledge and knowledge management
- Employ best practices that will improve usability & transparency and delivers relevant knowledge to its users in an effective way
- Can you enable more reliable and relevant search
- Provide transparent mechanisms for risk management, evaluation and measurement (building trust)
- Slows the proliferation of alternate knowledge solutions and increases the relevance of available knowledge through consistent review, modification and archiving of knowledge
- Lowers total cost of knowledge development and management through increased efficiencies throughout the KM lifecycle



Rapid change – Crisis management



How KM helps during a crisis

The best time to decide is before a crisis

Before

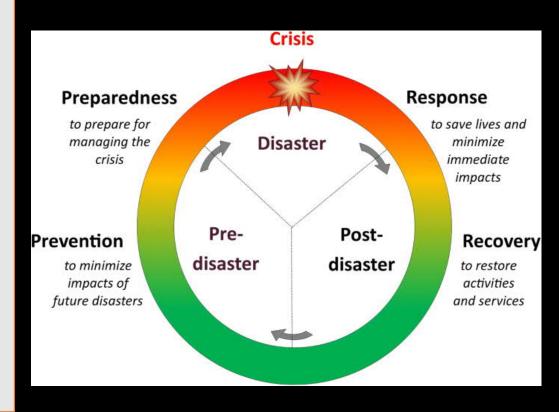
- Prepared
- Captured lessons learned
- Lessons shared / available
- New activities are based around what is known

During

- Leverage what we know
- Ability to transfer and share knowledge
- Improve connectivity
- Trust / credibility / knowledge transfer / new knowledge creation

After

- After Action Reviews
- Analysis
- Update processes and lessons learned
- New training activities



Crisis Survival

-some anecdotes from KM practitioners (July/August 2020)

I'm finding that organizations that had almost any real experience with Lean (Thinking/ Manufacturing/ Startup) are generally in far better shape than others. I'm finding that discussions on what's needed most to enable remote workers to work efficiently, effectively or just to work as their normal pace is impacted by ease of access to knowledge assets and the ability to create them in the context of their work/discussions.

we had spent a year experimenting with MS Teams, so they were prepared to start using it "for real" when they suddenly all had to work remotely.

In startups all the things that are supposedly so hard about "working from home" or more accurately, "working remote," were mostly second nature.

What have we lost?

Social Value Network Analysis

- The value of chatting to colleagues, 'working out loud", and triggering new ideas and insights during social activities around the water cooler has been lost. (Research supports the value of the social chat to organisations)
- Furthermore, years of knowledge has been lost due to immediate layoffs and shutdowns, Some of this knowledge may never return.
- Organisations need to put in place ideas, activities, processes to try and find, capture and store the knowledge they have lost.



This Photo by Unknown Author is licensed under CC BY-SA

- Ideas??
- Interviews
- Scheduled online meetings to undertake 'working out loud" / check-in type activities.
- Encourage use of online portals and chat – rewards – gamify
- What else can we do?

Working Out Loud is a way to build relationships that help you achieve a goal, develop a skill, or explore a new topic.

https://workingoutloud.com/en/about

Working at home / hybrid environments

Research:

Greater autonomy, proven to lead to greater job satisfaction, lower absenteeism and turnover,

But perception of 'out of sight/out of mind' though research suggests this is not so and possible feelings of isolation and often work longer hours

https://www.smartcompany.com. au/people-humanresources/humanresources/coronavirus-australiaworking-from-home/

https://blog.getguru.com/why-knowledge-management-is-critical-for-remote-teams



Ensure regular communication to ensure tasks communicated and knowledge shared



Establish boundaries between work and home – important for both physical and mental health



Let go of traditional ideas of work and learn to focus on outputs

What's next for me?

- Knowledge audit and business process mapping in a NFP organisation
- Early conversations about update to strategy at an emergency services organisation

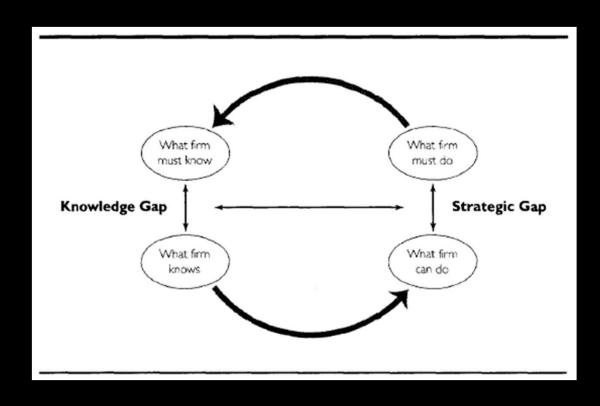


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Where do you start the km journey?



But sometimes the reality of KM is...

like trying to herd cats



Video from EDS 2001

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